



**A newsletter of health information from Mayo Regional Hospital \* Annual 2006**

**2006 Annual Report from HAD 4**

Mayo Regional Hospital grew during 2006 to become the largest employer in Piscataquis County. At the same time, Mayo reached out to forge a strategic affiliation agreement with Eastern Maine Healthcare Systems, increasing opportunities to improve the quality and safety of patient care. The state Department of Labor named Mayo as the county's largest employer after the hospital's workforce increased to 345 full-time equivalent positions, for a total of 455 employees when all positions are included.

The Piscataquis Chamber of Commerce recognized that growth, the impact of the hospital's \$19.7 million payroll on the area economy and Mayo's support of community initiatives by naming Mayo Regional its Business of the Year award winner in the large business category.

Mayo's affiliation agreement with Eastern Maine Healthcare, for a three-year term, opened the way for cooperation on multiple fronts between the two systems. Under the agreement, Mayo retains its local autonomy and governing board, and both Mayo and EMHS remain legally separate.

The year marked the successful conclusion of a joint effort between Mayo and the Town of Milo to construct the new medical office building in that community, the first occupant for the Eastern Piscataquis Business Park. Mayo financed the \$657,000 cost for the 5,200-square-foot structure, and over 200 people -- including U.S. Senator Susan Collins and Congressman Mike Michaud -- attended the open house.

The hospital's Counseling Program improved community access to mental health services by scheduling clinicians in primary care offices operated by Mayo in Corinna, Dexter, Dover-Foxcroft, Guilford and Milo. Mayo also recruited psychiatrist Richard Wallingford, M.D. to provide medication management and supportive therapy for adults over the age of 18, including geriatric patients.

Other additions to the medical staff during the year included Petr Smejkal, M.D., hospitalist; Robert Livingston, M.D., surgeon at Mayo Orthopaedics; Bryan Lundquist, M.D., a family practice physician at Milo Family Practice; and Tameem Alsamsam, M.D., anesthesiologist.

The hospital enjoyed an excellent financial performance, finishing the fiscal year with an operating gain of \$1.1 million despite coping with ongoing payment shortfalls from the state Medicaid program. The average daily census was 11.4 patients, and gains were seen in operating room caseload, Emergency Department visits, physician office visits and use of most outpatient services.

**Hospital Administrative District 4 Board of Directors**

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## Financials

Hospital Administrative District 4, d/b/a Mayo Regional Hospital

Statements of Revenues, Expenses and Changes in Net Assets

	<b>Year Ended September 30</b>	
	<b>2006</b>	<b>2005</b>
Net Patient Service Revenue	\$32,450,538	\$31,717,892
Other Operating Revenue	1,119,258	1,303,323
Total operating revenues	33,569,796	33,021,215
<b>Operating Expenses:</b>		
Personnel Services	16,328,440	14,091,788
Employee Benefits	3,413,387	2,995,739
Purchased services	2,997,646	2,811,924
Supplies and other direct expenses	8,042,126	8,166,695
Depreciation and amortization	1,300,807	1,152,709
Total operating expenses	32,082,406	29,218,855

## 2006 Key Statistics

- Admissions: 1,250
- Patient days: 4,179
- Daily patient census: 11.4
- Average length of stay: 3.3 days
- Births: 154
- Surgical procedures: 2,457
- Radiology exams: 20,916
- Laboratory tests: 116,454
- Physical therapy procedures: 10,771
- Cardiopulmonary treatments: 7,152
- Emergency room visits: 13,151
- Ambulance runs: 2,985
- Physician office visits: 48,804
- Full-time equivalent employees: 329
- Total salaries/benefits: \$19,741,827
- Charity care provided: \$820,598

Operating income (loss)	1,487,390	3,802,360	Gross revenue by payer: -- Medicare, 46.5% -- Medicaid, 16.8% -- Commercial, 31.5% -- Private, 5.2%
<b>Nonoperating Expenses:</b>			
Interest expense	372,073	378,407	
Income before nonoperating expenses	1,115,317	3,423,953	
<b>Nonoperating revenues:</b>			
Investment income	301,696	192,462	
Net increase in fair value of investments	86,907	80,798	
Noncapital contributions	81,645	92,078	
Total nonoperating revenues	470,248	365,338	
Income before other revenues	1,585,565	3,789,291	
<b>Other revenues:</b>			
Additions to permanent endowments	13,720	3,524	
Total other revenues	13,720	3,524	
Increase in net assets	1,599,285	3,792,815	
Net assets, beginning of year	18,523,842	14,731,027	
Net assets, end of year	\$20,123,127	\$18,523,842	

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